

With offices across the country, staying connected is what keeps you ready.

Read how One Talk helps a furniture distributor improve sales by staying connected to remote locations in a cost-effective way.



Challenges

Keeping remote locations, workforces and partners connected can be a challenge, especially if you're using an older phone system. A large office-furniture distributor has its headquarters in Chicago, with satellite showrooms located across the country. Many of the distributor's showrooms were located in areas not serviced by its legacy PBX system. It wanted a convenient, cost-effective way to connect these locations to headquarters.



Solution

The distributor decided to add One TalkSM from Verizon, with service on the Verizon 4G LTE network, to its business operations. The enhanced enterprise features available in One Talk, such as the ability to create virtual on-net extensions, gave the distributor a quick and easy way to connect employees and vendor partners remotely. It could use virtual on-net extensions to create a custom short code for any 10-digit phone number inside or outside the company. These codes worked with the distributor's legacy PBX system, which made phones in the main office reachable from any of the distributor's remote locations.



Results

With One Talk in place, the distributor created virtual on-net extension short codes for its headquarters and remote locations, including key vendor partners. Each of the remote showrooms could now call personnel located at the headquarters by directly dialing their PBX extension, which helped them connect faster. And because vendor partners also had extensions, the distributor could have its questions about production and delivery times answered more quickly. The addition of One Talk helped the distributor stay connected, which helped it become more efficient and sell more furniture.

Learn more.

Contact your Verizon Wireless business specialist to learn more about One Talk and how it can help you connect your teams and remote locations.

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